



Business Spotlight

McClure Engineering



McClure Engineering (MEC) builds strong communities - by design. They have been providing professional engineering services for over fifty years, emphasizing innovative engineering practices and sound business principles. The company currently employs over 50 people at office locations in Fort Dodge, Johnston, and North Liberty in Iowa, Casa Grande in Arizona, and Lake Ozark in Missouri.

McClure provides a range of quality civil engineering and consulting services. The company's main focus includes providing design and engineering for drinking water supply, treatment and distribution, wastewater collection and treatment, storm water management, transportation, aviation, and land development.

MEC has completed many projects in central Iowa, including a \$26 million new water plant for the Des Moines Water Works, extensive municipal sewer expansions, metro roadways such as Stage Coach Drive near Jordan Creek Mall and two of the metro's newest golf courses, The Legacy in Norwalk and TCI in Polk City.

They have provided on-going municipal engineering services to many communities in Iowa over the past 50 years like the City of Adel in Dallas County. Current projects include the development of the West Metro I-80 Rail Park in Dexter, Iowa and a 450-acre development in Lake Ozark, MO with a 100-acre power retail section planned along a major roadway also designed by MEC.

To learn more about McClure Engineering visit www.mecresults.com.



Project Activity

Project activity has been steady in the Greater Dallas County area and we are pleased to report the following statistics for the second quarter of 2008:

- 14 New Prospect/Project Inquiries
 - 2 office
 - 1 heavy industrial
 - 4 light industrial/manufacturing
 - 1 warehouse
 - 1 call center
 - 2 data center
 - 3 others
- 28 Active Projects
- 147 Pending Projects
- 3 Completed Projects

Existing Business Call Program

The Alliance staff continues to work on an existing business and industry call program as a means to open lines of communication with businesses located in the Greater Dallas County area. The Alliance has participated in 13 calls this quarter, with focus being on revisits to businesses in smaller Dallas County communities. Please let us know of any businesses in your community you would like us to call upon.

The Alliance assisted with the following projects announced this quarter:

New Regional Office Location

Buccaneer Computer Systems and Services will be opening a regional office in West Des Moines this summer, creating 40 new jobs. The WDM location will focus on providing software development and health informatics products to the Department of Health & Human Services and State Medicaid agencies. The economic development team assisted Buccaneer in garnering the following financial assistance for their project: Community Economic Betterment Account (CEBA) half forgivable loan from IDED of \$120,000, tax credits valued at \$8,375 from the High Quality Jobs Creation Program, \$24,000 loan from the City of West Des Moines, and job training valued at \$123,000 from DMACC.

Data Center to Locate in Waukee

TEAM Des Moines Partners, LLC has announced plans to build a world class Tier 3 data center at the Crossing at Alice's Road development in Waukee. Each phase will consist of approximately 17,000 square feet, with data center operations and management provided by TEAM Technologies. The \$14 million project will create a total of 11 new jobs, with the potential of 600 additional jobs created in the development as a result of client needs to locate near the data center facility. The economic development team assisted TEAM in garnering the following financial assistance for their project: tax credits estimated at \$550,330 from the High Quality Jobs Creation Program and a tax abatement valued at \$687,087 from the City of Waukee. Construction is expected to start in August.

ITC Midwest Locates to Perry

ITC Midwest purchased the 30,000 square foot spec building located in Perry Industrial Park in April. The Perry location will be a field operations facility, creating 25 jobs for operational management of high voltage electric power lines recently purchased by the company from Interstate Power & Light. A ribbon cutting and open house is being held June 30 at ITC Midwest's new facility to celebrate the new business in Perry.

New Website

The Alliance launched a new website in late May. The new site, designed by Alliance member Spinutech, features a new look and layout with updated and additional content. It also includes new features, such as the 'Calendar of Events' including Alliance and member community happenings and also an entire section devoted to information needed for site selection of a business. View our site at www.dallascounty-ia.org and please let us know what you think at rcarroll@dallascounty-ia.org.

Save The Date

Look forward to these upcoming events:

- GDCDA Annual Meeting - September 10, 2008 at Raccoon River Park Nature Lodge
 - Professional Developers of Iowa Fall Conference - September 24-26 at West Des Moines Marriott
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5th Annual Golf Outing

The Alliance's 5th annual golf outing at River Valley Golf in Adel was held on Thursday, May 15. Beautiful weather accompanied fifteen teams in the best shot tournament. After play, participants enjoyed drinks and hors' oeuvres as prizes were awarded to the top team and individual performances.

The Alliance would like to give a big thanks to your participation, donations, and sponsorships. We hope you will join us next year, as we have some great changes planned.

Prize winners were as follows:

Closest to the Pin, *Hole 9* - Tom Jorgensen
Closest to the Pin, *Hole 12* - Bob Conard
Longest Put, *Hole 1* - Perry Gjersvik
Longest Drive, *Hole 10* - Steve Gaer

First Flight

1st Place - Team R&R Realty
2nd Place - Team Hy-Line/MidAmerican Energy
3rd Place - Team Tyson

Second Flight

1st Place - Team Guthrie County REC
2nd Place - Team Weitz
3rd Place - Team Bartlett & West

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'A' is for Alliance - Team Weitz

